

Leasing with Insight: The Smart Choice



Dedicated Support & Services

Our dedicated and personalized attention assures superior service and commitment to find solutions that fit the unique needs of each customer.

Flexible Terms & Conditions

As an independent lessor, we offer a variety of leasing options as well as provide financing for a wide range of capital assets.

- Customized equipment leasing – Operating leases, capital leases, sale leasebacks
- Financing a wide variety of capital assets – from laptops, computer systems and servers, to printers and copiers, as well as software and medical devices
- Diversity credits available

Purchase Requisition Services

We focus on the details while you focus on your business. Our purchase requisition service includes order submission, tracking and invoice reconciliation; and vendor payments.

Customized Billing & Reporting

We provide one remit-to for all payments, customize billing frequency and invoice details, and customized reporting for better asset management.

Return & Back-end Flexibility

As an independent lessor we want to be responsible for your equity investment through to the end-of-term disposition.

Flexible return and end-of-term options include:

- Partial returns
- Returns at mid-term or end of lease
- Original packaging not required
- Minimized chargebacks utilizing our own refurbish center
- Single point for all returns

Price Watch and Market Watch

We provide data that ensures our customers make smarter purchases as well as help them anticipate future trends within the market. This allows customers to take advantage of market timing on price reductions and availability to ensure the best technology at the best prices.

ANNOUNCING AMOS!

Manage your leased assets, and view or download detailed analytics 24/7 with AMOS, our new user-friendly, "Asset Management Online System"

The Value of Leasing

Financial Flexibility

Leasing offers you the ability to **better manage your cash flow**, simplify the buying process and **gain more buying power**. In addition, leasing offers a variety of invoicing options, which can be especially important for organizations that experience substantial changes in seasonal income.

Protection from Obsolescence

Today's technology is changing faster than ever and keeping up-to-date with cutting-edge technology can be a challenge. Leasing offers customers the option to update technology for faster and better performing systems while minimizing the impact on cash flow. In addition, leasing **minimizes the cost of maintenance** and **decreases the cost of ownership**.

Simplified Equipment Disposal

With new data compliance and regulations, returning old equipment to a leasing company simplifies the end-of-life equipment cycle. In addition, leasing avoids regulatory burdens for equipment disposal, and ensures that sensitive data is properly removed and sanitized to **minimize risk**.

About Insight Investments

Established in August 1987, Insight Investments initially focused on the buying and selling of pre-owned IT equipment. As demand grew, so did our service offering. In 1990 we established our leasing business to assist our clients with larger acquisitions. In 2000, we launched our Integrated Systems business unit, extending our offering to address the growing demand for strategic IT products and services.

Today Insight Investments Corporation and its subsidiaries continue to grow, with offices located throughout the country. Our primary offerings are Financial Services, Integrated Systems, and Refurbished Systems Exchange.

Insight Investments Corporation is an ISO 9001:2000 certified company. By delivering timely and consistent high-quality products, services and information to our customers we seek to find long term solutions by discovering and addressing the root causes. Our commitment to quality and satisfaction are critical components in our Professional Services assuring high levels of customer satisfaction and results.

Technology Investments with Insight

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To stay competitive, organizations must take advantage of the most advanced technology to meet the needs of operations and customer demands, and must have the cash available to do so. As an independent lessor and IT solution provider, Insight Financial Services offers a wide range of financing solutions which allows us to structure programs that meet your capital asset and cash flow requirements.

Insight understands technology. We represent the world's most respected manufacturers to find the best solution at the right price to fit your needs thru the entire lease contract. The combination of our financial strength and established reputation in providing superior customer service means that you'll have affordable payments, stronger cash flow, and multiple mid-term and end-of-lease options.